





Kamlesh Jain MRICS, MBA, ACA, CTM.

Work Experience:

Goldman Sachs
Life Skills Training
Nomura
Leadership Mindset
Lehman Brothers
Human Capital
Citigroup
Financial Services
The World Bank
Accenture

Area of Expertise:

Life Skills Training
Financial Services
Capital Markets
Investment Banking

Kamlesh Jain brings in more than 25 years of experience in building successful teams / businesses in the Financial Services and Investment Banking industry. He has managed large businesses with over \$15 billion transaction / book value and was part of some landmark transactions in the Investment Banking industry. He has built / managed teams of over 400 professionals and has an ability to motivate / drive teams for high performance. He was Finance Head at Goldman Sachs India Broker Dealer, Head of Equities at Nomura, Head of Global Real Estate Group at Lehman Brothers, Head of Strategy and Capital Markets at Global Realty.

Global Realty / Zenta

Dynamic Speaker

In addition to his strong domain skills in Finance / Investment Banking, Kamlesh is known for his "from Heart, from Experience" speaking ability and his dynamic presentation skills. He has the unique experience of working in a wide spectrum of companies in various roles building out high performance teams. In Global Realty, he built a team of over 400 professionals in Capital Markets and in Lehman / Nomura, he built a team of over 100 professionals in Front Office Investment Banking roles.

Kamlesh now leverages his experience and ensures that he develops / educates individuals / teams by training them in domain and life / leadership aspects of being successful in globally competitive businesses. He has conceptualized / developed several unique experiential training programs which helps organizations to develop their people's meta-skills - a master skill that magnifies and activates other skills. He has actively engaged audiences on various topics - Power of Attention and Concentration PACT, Mindfulness Be Present, O Great One OGO, Develop Mental Agility and Toughness DMAT, Pursuit of Happiness, Curiosity and Applied Learning Mindset CALM etc... His audiences from Senior Professionals to early Associates, admire his style of making everything relevant / simple, sharing live / personal industry experiences, and leaving a lasting impact.

Since early 2012, Kamlesh has trained over 150,000 people globally in India, USA, Kuwait, Singapore, Malaysia, Sri Lanka, China and Philippines. He is also a faculty in SP Jain and is popularly known as **Attention Maverick**. He is founder of "**The Attention Institute**".

Cross Cultural Experience

Kamlesh has a unique work experience and has worked for 1) Geographies including US, EMEA and APAC, 2) Organizations including Captive and Third Party, 3) Large MNC and Start Up, 4) Public Sector and Private Sector This cross cultural work experience has given him unique insights which he shares with simplicity / applicability during his training sessions.

Education

Kamlesh received his MBA from New Hampshire University, and is a Chartered Accountant from The Institute of Chartered Accountants of India (ICAI). He is a Member of The Royal Institution of Chartered Surveyors (RICS).

<u>Kamlesh Jain on LinkedIn</u> <u>The Attention Institute - YouTube</u>





HE ATTENTION INST

THERE IS MORE TO YOU, THAN YOU CAN SEE

EXPERIENTIAL LEARNING OF META SKILLS



Ex-Goldman Sachs | Nomura | Lehman Brothers | Citibank | World Bank | Accenture

Organizations need to develop their people's meta-skills - a master skill that magnifies and activates other skills.

SKILLS ARE TEMPORARY; META-SKILLS ARE PERMANENT.

Learning a second language or how to code constitutes a skill. A meta-skill, on the other hand, is your ability to learn new languages. Once you've developed that meta-skill, it becomes easier to learn anything.

SIGNATURE LEARNING SOLUTIONS Attention to Detail

META SKILL

Focus

Concentration

Well-being Energy

PACT - Power of Attention and **Concentration Training**

Power of Excellence

Mindfulness - Be Present

Pursuit of Happiness

META SKILL Curiosity Innovation

Continuous Learning

CALM - Curiosity and Applied Learning Mindset



META SKILL

Purpose

Start with WHY

Clarity

IKIGAI - Reason for Being



META SKILL Gratitude Respect

Compassion

O Great One - Power of Appreciation



META SKILL #6

Resilience

Grit

Courage

dMAT - Develop Mental Agility and Toughness



META SKILL #7

Excellence The FLOW

Mastery

Deep Work in a Distracted World















Cognizant

Since 2011, we have impacted 150,000+ participants globally, guiding them to better work and life.

YOUR MIND IS THE MOST POWERFUL THING IN THE UNIVERSE. MASTER IT.